

### THE ARAB POTASH COMPANY PLC

### **Tender Terms and Conditions**

For IFB Number 202503712/GS
Supply of Plug-in Hybrid Saloon & SUV Hybrid
Cars (Qty. 65)



THE ARAB POTASH COMPANY PLC Tel. No. +962-6-5200520

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### Terms and Conditions for IFB Number 202503712/GS Supply of Plug-in Hybrid Saloon & SUV Hybrid Cars (Qty. 65)

Hereunder, are the terms and conditions of contract and the bidding instructions issued to tenderers who bid against tenders raised by The Arab Potash Company "Hereinafter called the company". Tenderers must follow these instructions, terms and conditions and bid in strict accordance with them.

- 1. Bids must be submitted in **Three closed, sealed, and separate envelopes**; the first contains the commercial bid; the second contains the technical bid, the third contains the following: -
  - The Declaration of Abidance with Tender Terms and Conditions.
  - The Declarations of the other and Prohibited Payments.
  - The Declaration of Abidance with the conflict of interest.
  - Certificate of registration (for local & foreign tenderers).

The tenderer must write in an indelible ink on each of the envelopes whether it contains commercial; technical bids, prohibited and other payments and conflict of interest envelope along with the tender number and tender name.

### The envelopes are as follows:

### a) Technical Bid Envelope:

That indicates the technical specifications of the subject matter; confirmed by descriptive literature, samples, bulletins, and catalogues that refer specifically to the goods offered by the original manufacturers and shall be void of prices. The technical bid shall be submitted in two copies. The technical bid must also indicate the offer validity which must be **90** days from the date of the invitation for bid closing date. The technical bid must be stamped and signed (otherwise, the bid will be rejected).

### b) Commercial Bid Envelope:

Commercial bid must be submitted on the form prepared specifically for the purpose titled "COMMERCIAL BIDDING SHEET", showing the following details:

1. Price: shall be inclusive of customs, taxes and all governmental fees including but not limited to clearance charges and levies, title transfer, third party insurance etc.



- 2. Prices must remain fixed and valid for 90 days from the date of the invitation for bid closing date and shall be clearly stated in the technical and commercial bids (failure to comply with this term will nullify it as non-responsive).
- 3. The payment currency shall be the Jordanian Dinar or US\$ Dollar or Euro, noting that US Dollar and Euro exchange rate will be calculated at the currencies exchange rate issued by the Central Bank of Jordan at the closing date.
- 4. The prices include the revenue stamps which, in case of award and within 7 days therefrom, shall be paid by the bidder to the Ministry of Finance at 6 dinars as per 1000 dinars of the price.
- 5. Handwriting pricing is not acceptable (Typing only).
- c) Abidance, and the Declarations Certificates Envelope:

Shall be submitted duly filled and signed as appropriately required.

The declaration of the other payments, the prohibited payments and abidance with the conflict of interest shall be duly filled stamped and signed by the authorized signatory.

- d) The bidder or his authorized signatory must sign and stamp the "Terms and Conditions of" **IFB Number 202503712/GS"** as evidence of being obligated by these conditions (otherwise, the offer will be rejected).
- e) The Bidder shall state the full name of his company's owners, the shareholders and their proportions. "This is mandatory requirement to consider the bid".
- f) If the submitted trade license, registration certificate & classification found to be inconsistent with the required services &/or material requested in the tender, then the offer will be declined for non-specialization.
- 2. All the envelopes shall be additionally enclosed into one envelope that shall bear the company address, the title and address of the Tenderer, the invitation for bid title and number and the tender closing date.

THE COMPANY ADDRESS IS:
ARAB POTASH CO. PLC.
P.O. BOX 1470,
AL-JAHIZ STREET,
SHMEISANI,
AMMAN 11118,
JORDAN.

Note: Bids Submission Place is APC Safi Plant Site.



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### 3. The closing date for this bid shall be as stated in the announcement.

Bid submission shall be in the same place, address, and time as per the Invitation Letter.

### 4. Acceptable Forms of Bonds:

A bank guarantee duly approved, drawn on or confirmed by a bank in Jordan to the company benefit.

All bonds shall not be restricted by any condition, irrevocable, and payable at first demand without any judicial proceedings or notarial warnings.

### 5. Bid Bond:

The tenderer shall enclose, with his bid, a bid bond as a financial assurance in the value stated in the tender announcement.

The bid bond is to be submitted in a separate envelope which shall remain valid for (120) days from the tender closing date and any extension thereafter until the tender award and the acquisition of the performance bond from the successful tenderer. The bid bond shall be extendable on mutual agreement between both the company and the tenderer. The bid bond must accompany each submitted bid whether main or alternative.

6. The company reserves the right to confiscate the bid bond, if the tenderer chooses to withdraw his bid after the bid opening date, and before validity expiry date and/or failure of the tenderer

his bid after the bid opening date, and before validity expiry date and/or failure of the tenderer to submit the performance bond within ten (10) days from the purchase order issuance date.

### 7. Performance Bond:

The tenderer awarded the tender and within (10) days shall bear the obligation towards the company for submitting an irrevocable, auto renewable, extendable performance bond, issued or confirmed by a bank licensed to operate in Jordan to the company benefit, of a value not less than (10%) of the award price valid until complete delivery and acceptance of the required vehicles at APC site and issuance of the maintenance bond.

- 8. The company reserves the right to disregard any bid in which the company "Declaration of Abidance by terms and conditions and technical specification", "Technical Specifications Bidding Sheets" and/or "Commercial Bidding Sheets" are not duly filled in detail, properly stamped and signed by the tenderer. Technical specifications must be stamped and signed by the original manufacturer.
- 9. Unless the company decides otherwise; bids which are not duly signed by the original manufacturer, and/or received after the closing date and/or substantially incomplete are not acceptable and that will be decided upon by the company and upon its own discretion.
- 10. The company reserves the right, upon its discretion, to disregard any bid which is not amply clear, having more than one interpretation, and/or any of the bid items specifications is not



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quoted completely as detailed in the company tender documents. Also, the same applies if the delivery terms or periods are not fully stated.

- 11. The company has the right to award partially any of the materials.
- 12. Fax, phone and E-mail bids are not acceptable.
- 13. The company is not bound to place a purchase order for all the items tendered against or any part thereof and, prima facie, is not bound to place an order. Also, the company is not bound to offer justifications and the tenderers shall not acquire any rights to claim any losses.
- 14. The company is not bound to place an order on the least price basis.
- 15. The company reserves the right to cancel any invitation for bid, to reject, in all or in part, the tenderers' bids submitted to the company in response to any invitation for bid raised by the company without offering justifications and the tenderers shall not acquire any right to claim any losses, whatsoever, as a result of bidding in response to the company invitation for bid.
- **16.** Tenderers bear the responsibility of thoroughly scrutinizing the invitation for bid, the specification attached thereto, the terms and regulations of bidding and the proofing of the prices and quantities lists. Also, the tenderers bear the consequences of failing to do the above correctly.
- 17. The bid shall show the unit price and the total price, which shall be regarded as including packaging costs, unless noted otherwise.
- 18. In case an error exists in the total price, the unit price shall prevail.
- 19. In case the invitation for bid does not show the delivery time, the tenderer shall quote the delivery time; otherwise, the delivery time shall be taken as prompt delivery. The obligatory delivery period shall be the period elapsed between the date of purchase order until the delivery of the goods at the named place of destination which, if exceeded, delay penalty shall apply as stipulated in clause (31) of these conditions.
- **20.** The tenderer shall state the goods country of origin, the manufacturer, the trade name, and the type where applicable.
- 21. The tenderer must indicate if he has an official / legal agent in Jordan or if he is an agent for a foreign principal and must enclose a copy of the empowerment to act as such. Alternatively, the tenderer must indicate if he is not an agent nor a principal.
- **22.** The tenderer shall submit along with his bid the punctual specifications of the offered goods, the relevant catalogues and any data, information and/or statistics that will define the offered goods appropriately.
- 23. If the invitation for bid quotes a manufacturer name, a trade name and/or specifications of a certain make of the goods requested in the invitation for bid, these shall not bound the tenderer



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- to such restrictions, except that these restrictions are binding in regard of same merits, characteristics and suitability for the purpose which form the basis for equivalence between different makes that will serve the same as the nominated goods.
- **24.** The company, upon its discretion, reserves the right to increase and/or decrease the quantities indicated in the invitation for bid in accordance with the company needs by 25% on the same price and conditions.
- 25. The company reserves the right to disregard any bid of a tenderer who, in the past, has not properly fulfilled his contractual obligations towards the company due to negligence, incompetence, claimed fraudly representation of and/or working on behalf of any organization for sales without authorization.
- **26.** The tenderer shall guarantee that the goods quoted are brand new, genuine, free from manufacturing defects, and/or material defect, and of the latest model and/or type unless otherwise noted in the invitation for bid.
- 27. In case the tenderer fails to submit the performance bond and the revenue stamps receipt to the company in the proper time; the company reserves the right to cancel the contract and forfeit the bid bond without resorting to judicial proceedings and/or notarial warnings.
- 28. In case the tenderer fails to fulfill his contractual obligations towards the company, or any part thereof, after formal order acknowledgement; the company reserves the right to cancel the contract with the said tenderer, forfeit the performance bond and to purchase the materials and/or services forming the subject of the contract from any alternative source and the price difference shall be charged on the said tenderer account and expense without resorting to judicial proceedings and/or notarial warnings.
- **29.** The inspection and testing of materials and samples are carried out as may be deemed necessary by the company.
- **30.** Packing shall be of an excellent commercial standard, details of which shall be shown in the tenderer's technical bid.
- 31. If the products are not delivered at the time for delivery APC entitled to liquidated damages from the date on which delivery should have taken place. Unless otherwise stated in General and/or Special Terms and conditions. The liquidated damages shall be payable at a rate of (0.7%) of the purchase price for each completed week of delay. The liquidated damages shall not exceed (7.5 %) of the purchase price. After which the stipulation of clause No. (28) of the tender terms and conditions shall apply.
- 32. Maintenance guarantee: The tenderer shall submit a maintenance guarantee in the form of a first demand and irrevocable bank guarantee, duly approved, drawn on/or confirmed by a bank in Jordan to the company benefit of ((5%)) of the contract price valid for 12 months; starting from successful delivery and technical acceptance of APC.
- 33. For purchase orders with a value of over (100,000 JOD) the company shall nominate a third party, engineer and/or any of the bodies having the suitable technical capabilities to inspect the



goods within the works of the manufacturer or before shipping the goods to verify the compliance of the goods to the company tender specifications and upon the inspector findings, the goods may be either accepted or rejected. Notwithstanding the above, the final acceptance or rejection of the goods, or any part thereof, depends solely upon the goods receipt inspection report in the company plants site.

- **34.** This document shall be signed by the tenderer as a declaration of acceptance of the terms contained herein and must be submitted within the commercial bid as a fundamental condition of the bid acceptance for evaluation by the company.
- 35. Any materials not strictly complying with the tender specifications and/or the contract terms and other obligations shall be rejected, for which the contractor shall bear all costs accruing there from and in addition to clause (28) of these terms and conditions and any other statutory remedies.
- **36.** In case the contractor supplied any materials or goods in excess to those contracted for in the purchase order or bills of quantities without the written consent of the company, then the contractor shall bear all costs for its retrieval and/or its disposal, including but not limited to, all costs, expenses, duties and taxes levied by the government and shall abide with governmental procedures pertinent to the matter at his own cost.
- **37.** The Governing law for all bids, bidding procedures, and the subsequent accruing awards shall strictly follow the current Jordanian laws.
- **38.** In case of the award APC reserves the right to terminate the contract at any time by giving 30 days' written notice to the other party.
- 39. Delivery: The earliest time possible. To APC Sites (Amman, Ghor Al Safi and Aqaba)

### 40. Method of Payment:

Net (30) days upon receipt and technical acceptance at APC. However, the bidder may quote differently.

### 40.1 For Local Supply:

Payment in Jordanian Dinar upon receipt and technical acceptance at APC.

### 41. Other Payments:

### 41.1 Definition:

Other payments are all payments direct or indirect commissions, consulting fees, agents fees, finder's fees or other payments or inducements or the giving of anything of value paid or promised to be paid by the contractor (collectively "third payments") to third parties other than the company "Others", by the contractor or on his behalf or any of his sub – contractors



and his or their employees, agents or representatives, in connection with the solicitation, bidding, negotiation, award or performance of this contract.

- 41.2 Contractor has fully disclosed in the declaration for other payments attached to these Conditions any and all direct or indirect commissions, consulting fees, agent fees, finder's fees or other payments, or inducements or the giving of anything of value (collectively, "Third Payments"), to third parties other than The Company (a "Third Payments") including without limitation a detailed description of the basis therefore, its sub-Contractors and its or their employees, agents or representatives, in connection with the solicitation, bidding, negotiation, award or performance of this Contract, and hereby covenants and agrees promptly to disclose to (The Company) in writing the existence of any Third Party Payments including without limitation, a detailed description of the basis therefore, upon the earliest to occur of Contractor making or being obligated to make any such third Party Payments.
- **41.3** In the event of any violation or breach of the provisions of paragraph (41.2) of this clause. (The Company) at its sole option and discretion shall take all or any of the following actions:
  - (i) Terminate the Contract while reserving all its rights and/or,
  - (ii) Deduct from all or any payments due to Contractor under this Contract an amount equal to two times the amount of any Third-Party Payments, and/or,
  - (iii) Demand that Contractor pays forthwith to "The Company" demand Contractor hereby irrevocably agrees to honor, an amount equal to two times the amount of any Third Party Payment, it being the intention, subject to paragraph (41.5) below, that the aggregate of all amount to which (The Company) is entitled under paragraphs (41.3) shall not exceed the amount which is two times the amount of all Third Party Payments.
- 41.4 Contractor agrees that provisions substantially similar (but in no event less restrictive) to paragraphs (41.2) and (41.3) above shall be incorporated by Contractor in all Contracts with Contractors sub-Contractors, suppliers or Contractors or arising out of or relating to this Contract, and shall also expressly provide that same may, at (The Company's) sole discretion, be enforced directly by (The Company). Contractor further agrees promptly to supply to (The Company) true and complete copies of such Contracts together with evidence of their inclusion in such Contracts forthwith upon the entering into by Contractor of such Contracts.
- 41.5 Nothing in this section shall expressly or implicitly make lawful or permissible any Third Party Payments that are otherwise prohibited under applicable law or regulations. These rights and remedies of (The Company) under this clause are in addition to and not in derogation of any other rights (The Company) may have under applicable laws or regulations.
- **41.6** This clause shall survive the termination of this Contract.



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### 42. Prohibited Payments

### **42.1** Definition:

Prohibited payments are all payments direct or indirect commissions, consulting fees, agents fees, finders fees or other payments or inducements or the giving of anything of value paid or promised to be paid, by the Contractor or on his behalf or any of his sub-contractors, agents or representatives, to the "Company Person" in connection with the solicitation, bidding, negotiation, award or performance of this contract.

- 42.2 Contractor hereby represents and warrants to "The Company" in the attached declaration for prohibited payments to these Conditions that no direct or indirect commissions, consulting fees, agents fees, finders fees or other payments, and no inducements or the giving of anything of value, have been made or promised to be made, directly or indirectly, by or on behalf of Contractor, its sub-Contractors and its or their employers, agents or representatives, to "The Company" (collectively, "Prohibited Payments"), including without limitation any official, employee, agent or representative (whether or not acting in an official capacity) of "The Company" (The Company person), in connection with the solicitation, bidding, negotiation, award or performance of this Contract; and hereby covenants and agrees that no Prohibited Payments shall be made or promised to be made directly or indirectly, by or on behalf of Contractor, its sub-Contractors and its or their employees, agents or representatives, to any (The Company Person) in connection with the amendment, modification, renewal, extension or performance of this Contract.
- 42.3 In the event of any violation or breach of the provisions of paragraph (42.2) of this clause. (The Company) at its sole option and discretion shall take all or any of the following actions:
- (i) Terminate the Contract while reserving all its rights and/or,
- (ii) Deduct from all or any payments due to Contractor under this Contract an amount equal to two times the amount of any Prohibited Payments, and/or,
  - (iii) Demand that Contractor pay forthwith to "The Company" demand Contractor hereby irrevocably agrees to honor, an amount equal to two times the amount of any Prohibited Payments, it being the intention, subject to paragraph (42.5) below, that the aggregate of all amounts to which (The Company) is entitled under paragraphs (42.3) shall not exceed the amount which is two times the amount of all Prohibited Payments.
  - 42.4 Contractor agrees that provisions substantially similar (but in no event less restrictive) to paragraphs (42.2) and (42.3) above shall be incorporated by Contractor in all Contracts with Contractors sub-Contractors, suppliers or Contractors arising out of or relating to this Contract, and shall also expressly provide that same may, at (The Company's) sole discretion, be enforced directly by (The Company). Contractor further agrees promptly to supply to (The Company) true and complete copies of such Contracts together with evidence of their inclusion in such Contracts forthwith upon the entering into by Contractor of such Contracts.



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- 42.5 The rights and remedies of (The Company) under this clause are in addition to and not in derogation of any other rights (The Company) may have under applicable laws or regulations.
- **42.6** This clause shall survive the termination of this Contract.
- **43.** Attached declaration form of abidance by tender terms, conditions & technical specifications shall be filled, signed & stamped "Page No. 11".
- **44.** Arab Potash Company will not issue, any letter of commitment to banks to transfer dues in relation to the subject matter tender and / or Purchase Order.
- **45.** The equipment &/or vehicle purchased must include a name plate showing our purchase order number in addition to other important information. Also, the warrantee card should be attached to the equipment / vehicle for easy reference and claims.
- **46.** Foreign construction contractors must obtain the approval of the cabinet (Government of Jordan) before awarding.
- **47.** The company reserves the right to disregard any bid which does not strictly follow the aforementioned terms and conditions.
- **48.** APC reserves the exclusive right to engage in negotiations with bidder(s) who have successfully passed the APC evaluation, utilizing various negotiation methods, including but not limited to email correspondence, face-to-face meetings, or the employment of the APC I-Supplier Sourcing module for Electronic Reverse Auction.
- **49.** Pre-clearance Requirement: All suppliers are required to submit a customs declaration for their shipments prior to the arrival of vessels/trucks in Jordanian territorial waters. The timeline for submission is as follows:
  - Nearby Ports (e.g., Aqaba, Nuweiba, Jeddah): Customs declarations must be submitted at least two (2) days before the vessel's/truck's arrival.
  - Intermediate Ports: Customs declarations must be submitted at least four (4) days before the vessel's/truck's arrival.
  - Distant Ports: Customs declarations must be submitted at least seven (7) days before the vessel's/truck's arrival.
- **50.** Electronic Manifest Registration: Shipping agents are required to electronically register the manifest for incoming shipments on their vessels/trucks within the deadlines specified in Section 1.
- **51.** Penalties: Failure to comply with the specified deadlines for customs declarations will result in the following penalties:
  - A fine of 100 JOD for the first time.
  - A fine of 500 JOD for repeated time.



- 52. Documentation Requirements: To ensure timely processing, the following actions must be taken by Suppliers:
  - Provide complete commercial documents for all shipments at least seven (7) days before their arrival in Agaba.
  - If a copy of the Bill of Lading is unavailable, suppliers must provide container numbers to facilitate retrieval via the electronic manifest system.
  - For shipments that are part of a consolidated container, a copy of the relevant Bill of Lading must be provided.
- **53.** Correspondence shall be in writing stating the tender name and number and directed to:

**Procurement Director,** Arab Potash Company PLC. P.O. Box 1470, Amman 11118 - Jordan.

Tel. No.: +962-6-5200520

E-mail : procurement@arabpotash.com

Hamdi.m@arabpotash.com



such declaration will be rejected.

### Tender Terms and Conditions For IFB Number 202503712/GS Supply of Plug-in Hybrid Saloon & SUV Hybrid Cars (Qty. 65)

### <u>Declaration of Abidance by Tender Terms & Conditions and Technical</u> <u>Specifications</u>

I, We. The undersigned,
Declare that we have read the terms and conditions for <u>IFB Number 202503712/GS</u> <u>Supply of Plug-in Hybrid Saloon &amp; SUV Hybrid Cars (Qty. 65)</u>
And we confirm that we are in compliance with these terms and conditions; this declaration is properly signed and sealed evidencing our full abidance by all tender terms and conditions.
Moreover, we the undersigned abide with payment terms, the delivery terms exactly as stipulated in the documents and we have read the technical specifications for this <b>IFB Number 202503712/GS</b> .
and confirm to be in full compliance with these technical specifications.
<u>N.B.: -</u>
(Tenderer is required to fill in an additional form to show any possible minor technical deviations).
We understand that failing to abide with the tender conditions will nullify our offer.
Tenderer Name:
Name of authorized signatory:
Signature:
Official Stamp: -
Tenderer is required to submit a declaration for other payments in a separate sealed envelope whether such payments have been paid or not and the offers of all Contractors that do not include



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### **Declaration for Other Payments**

	I, we. The undersigned,
	Declare that we have read and comprehended the provisions under clause (41) of <u>IFB Number</u> 202503712/GS "Terms and Conditions" related to this Contract and in compliance with this clause we enclose a declaration properly signed and sealed disclosing any and all direct or indirect commissions, consulting fees, agent fees, finders fees or other payments, or inducements or the giving of anything of value (collectively, "Third Party payments") to third parties other than any of The Company's Person(s) (a "Third Party"), including without limitation a detailed description of the basis therefore, made or to be made, directly or indirectly, by or on behalf of Contractor, its subcontractors and its or their employees, agents or representatives, in connection with the solicitation, bidding, negotiation, award or performance of this Contract; and hereby covenants and agrees promptly to disclose to The company all Payments including without limitation, a detailed description of the basis therefore, upon the earliest to occur of Contractor making, or being obligated to make, any such Third Party Payments.
	Contractor's Name
	Name of authorized signatory
,	Seal
	Tender Name & Number
	Tenderer is required to submit a declaration for other payments in a separate sealed envelope whether such payments have been paid or not and the offers of all Contractors that do not include such declaration will be rejected.



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### **Declaration for Prohibited Payments**

I, We the undersigned,
•••
Declare that we have read and comprehended the provisions under clause (42) of <b>IFB Number 202503712/GS</b> "Terms and Conditions" related to this Contract and in compliance with this clause; we enclose a declaration properly signed and sealed representing and warranting to (The Company) that no direct or indirect commissions, consulting fees, agent fees, finders fees or other payments, and no inducements or the giving of anything of value, have been made or promised to be made, directly or indirectly, by or on behalf of Contractor, its subcontractors and its or their employees, agents or representatives, to (The Company) (collectively, "Prohibited Payments") including without limitation any official, employee, agent or representative (whether or not acting in an official capacity) of (The Company) ("The Company Person"), in connection with the solicitation, bidding, negotiation, award or performance of this Contract; and hereby covenants and agrees that no Prohibited Payments shall be made or promised to be made, directly or indirectly, by or on behalf of Contractor, its subcontractors and its or their employees, agents or representatives, to any "The Company Person" in connection with the amendment, modification, renewal, extension or performance of this Contract.
Contractor's Name
Name of authorized signatory
Signature
Seal
Tender Name & Number
Tenderer is required to submit a declaration for prohibited payments in a separate sealed envelope whether such payments have been paid or not and the offers of all Contractors that do not include such declaration will be rejected.



IFB NO.: 202503712/GS

SUBJECT: TECHNICAL SPECIFICATIONS FOR PLUG-IN HYBRID SALOON & SUV HYBRID CARS

ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
1.0	SCOPE OF SUPPLY: -	
	BIDDERS SHALL SUBMIT THEIR COMPLETE PROPOSAL IN THE LIGHT OF APC GENERAL TENDERING CONDITIONS ATTACHED WITH THE SPECIFICATION SHEETS WHICH ARE BASIC DOCUMENTS IN WHICH ALL BIDDERS HAVE TO COMPLETE ACCORDINGLY. THE BIDDERS MUST CONFIRM EACH POINT MENTIONED IN THIS SPECIFICATION AND INDICATE ANY DEVIATION CLEARLY WITH SIGNATURE AND STAMP. MANUFACTURER'S SPECIFICATION SHEETS ALONE SHALL NOT BE ACCEPTABLE.	
	• AS PART OF THE TENDER CONDITIONS, THIS BIDDING SHEETS MUST BE FILLED COMPLETELY BY BIDDER AS WELL AS MANUFACTURE NAME, ADDRESS AND COUNTRY OF ORIGIN MUST BE MENTIONED, OTHERWISE THE COMPANY HAS THE RIGHT TO OVERLOOK THE WHOLE OFFER.	
	• THIS SPECIFICATION COVERS THE REQUIREMENTS FOR THE SUPPLY OF THE FOLLOWING:	
	<ol> <li>PLUG-IN HYBRID, SALOON (SEDAN) CAR, MED SIZE, QTY.: 31 CARS.</li> <li>PLUG-IN HYBRID, SALOON (SEDAN) CAR, FULL SIZE, QTY.: 29 CARS.</li> <li>HYBRID, SUV CAR, QTY.: 5 CARS.</li> </ol>	
	OFFERED CARS SHALL BE NEW, OF THE CURRENT STANDARD PRODUCTION MODEL, ALL INTEGRAL PARTS NOT SPECIFICALLY MENTIONED IN THE SPECIFICATION SHEET, BUT NECESSARY TO PROVIDE A COMPLETE UNIT JOB SHALL BE FURNISHED, AND ADDITIONALLY, OFFERED MACHINE SHALL INCLUDE ALL STANDARD MANUFACTURER'S EQUIPMENT AND FEATURES.	





ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
2.0	GENERAL REQUIREMENTS: -	
	1. BIDDERS SHALL SUBMIT TECHNICAL BROCHURES, LEAFLETS AND CATALOGUES COMPLETE WITH THEIR OFFERS.	
	2. DETAILED PRICED SPARE PARTS LIST FOR TWO YEARS CONSUMPTION SHOWING PARTS NUMBER & PRICES WHICH VALID FOR 12 MONTHS SHALL BE SUBMITTED WITH THE OFFER.	
	3. TWO FULL SETS OF WORKSHOP MANUAL, SPARE PARTS CATALOGUE (BOOK TYPE) AND OPERATION MANUAL SHALL BE SUPPLIED WITH THE UNIT.	
	4. STANDARD TOOL KIT SHALL BE SUPPLIED WITH THE CARS.	
	5. THE SUCCESSFUL BIDDER SHALL PROVIDE THE NEEDFUL ON-SITE OPERATION AND MAINTENANCE TRAINING AT THE TIME OF DELIVERY.	
	6. AVAILABILITY OF SPARE PARTS AND AFTER SALE SERVICES SHALL BE DESCRIBED IN DETAIL.	
	7. EARLIEST DELIVERY TIME TO BE GUARANTEED.	
	8. VEHICLES SHALL CONFORM TO ALL JORDANIAN SAFETY AND TRAFFIC REGULATIONS.	





ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
3.0	1- ELECTRIC-BASED PLUG-IN HYBRID ELECTRIC VEHICLE, SALOON (SEDAN), MED SIZE CAR: -  • MANUFACTURER, BRAND NAME, MODEL, BUILD DATE & COUNTRY OF ORIGIN TO BE SPECIFIED. • SEATING CAPACITY: 5 SEATS WITH DRIVER. • BODY STYLE: SEDAN WITH 4-SIDE DOORS • SIZE: MID SIZE. • FULL OPTION/PREMIUM EDITION SHALL BE OFFERED, SHALL INCLUDE BUT NOT LIMTED TO: - ARABIC/ENGLISH LANGUAGES - LEATHER SEATS - WIRELESS CHARGING PAD - PANORAMIC SUUNGOF (OPTIONAL) - PARKING RADAR (REAR & FRONT) - AGO CAMERA SYSTEM LED LIGHTS - WUDE CENTRAL SCREEN - SIZE TO BE SPECIFIED MULTIFUNCTIONAL LEATHER STEERING WHEEL WITH CRUISE CONTROL - POWER ADJUSTABLE. SEATS - LAND ASSIST SYSTEM - AUTO-PARKING ASSIST (OPTIONAL) - REVLESS STARTING SYSTEM - AUTO-PARKING SYSTEM - OTHER FEATURES SHALL BE SPECIFIED IN DETAIL.	





ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
	<ul> <li>ELECTRIC MOTOR MAX. POWER AND TORQUE SHALL BE SPECIFIED.</li> <li>GENERATOR CAPACITY PER LITER SHALL BE SPECIFIED (1500CC GASOLINE ENGINE).</li> <li>FUEL TANK CAPACITY (LITRES) TO BE SPECIFIED.</li> <li>BATTERY CAPACITY (KWH), TYPE/TECHNOLOGY AND ORIGIN TO BE SPECIFIED.</li> <li>ELECTRICAL RANGE AT FULL CHARGE BATTERY. (IN KM)</li> <li>GASOLINE ENGINE RANGE AT FULL TANK (IN KM).</li> <li>TOTAL COMPREHENSIVE/COMBINED RANGE (IN KM).</li> <li>TOTAL CONSUMPTION (L/100KM) SHALL BE SPECIFIED.</li> <li>CHARGING TIME (AC/DC) TO BE SPECIFIED.</li> <li>TRANSMISSION TYPE TO BE SPECIFIED.</li> <li>CHARGING INTERFACE TYPE TO BE SPECIFIED.</li> <li>BRAKES SPECIFICATION TO BE MENTIONED.</li> <li>WHEELS AND TIRES SIZE TO BE SPECIFIED.</li> <li>WHEELS AND TIRES SIZE TO BE SPECIFIED.</li> <li>VEHICLE DIMENSIONS AND WEIGHT TO BE SPECIFIED.</li> </ul>	
4.0	<ul> <li>2- ELECTRIC-BASED PLUG-IN HYBRID ELECTRIC VEHICLE, SALOON (SEDAN), FULL SIZE CAR: -</li> <li>MANUFACTURER, BRAND NAME, MODEL, BUILD DATE &amp; COUNTRY OF ORIGIN TO BE SPECIFIED.</li> <li>SEATING CAPACITY: 5 SEATS WITH DRIVER.</li> <li>BODY STYLE: SEDAN WITH 4-SIDE DOORS</li> </ul>	





ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
	SIZE: FULL SIZE. FULL OPTION/PREMIUM EDITION SHALL BE OFFERED, SHALL INCLUDE BUT NOT LIMTED TO: ARABIC/ENGLISH LANGUAGES LEATHER SEATS WIRELESS CHARGING PAD PANORAMIC SUNROOF (OPTIONAL) PANORAMIC SUNROOF (OPTIONAL) PANORAMIC SUNROOF (OPTIONAL)  AGO CAMERA SYSTEM. LED LIGHTS WIDE CENTRAL SCREEN - SIZE TO BE SPECIFIED. WIDE CENTRAL SCREEN - SIZE TO BE SPECIFIED. WIDE CENTRAL SCREEN AULTIFUNCTIONAL LEATHER STEERING WHEEL WITH CRUISE CONTROL POWER ADJUSTABLE SEATS LANE ASSIST SYSTEM AULTIFUNCTIONAL LEATHER SPECIFIED IN DETAIL. POWER ADJUSTABLE SEATS LANE ASSIST OPTIONAL)  BLECTRIC MOTOR MAX. POWER AND TORQUE SHALL BE SPECIFIED. CHER FEATURES SHALL BE SPECIFIED.  BLECTRIC MOTOR MAX. POWER AND TORQUE SHALL BE SPECIFIED.  BLECTRIC MOTOR MAX. POWER AND ORIGIN TO BE SPECIFIED.  BATTERY CAPACITY (KWH), TYPE AND ORIGIN TO BE SPECIFIED.  BATTERY CAPACITY (KWH), TYPE AND ORIGIN TO BE SPECIFIED.  GASOLINE ENGINE RANGE AT FULL CHARGE BATTERY. (IN KM) GASOLINE ENGINE RANGE AT FULL TANK (IN KM) GASOLINE ENGINE RANGE AT FULL TANK (IN KM) GASOLINE ENGINE RANGE AT FULL LANK (IN KM) GASOLINE ENGINE RANGE (IN KM), MINIMUM OF 1,200KM FUEL COMPURENTION (L/100KM) SHALL BE SPECIFIED.	





IFB NO.: 202503712/GS

SUBJECT: TECHNICAL SPECIFICATIONS FOR PLUG-IN HYBRID SALOON & SUV HYBRID CARS

ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
	<ul> <li>CHARGING TIME (AC/DC) TO BE SPECIFIED.</li> <li>TRANSMISSION TYPE TO BE SPECIFIED.</li> <li>CHARGING INTERFACE TYPE TO BE SPECIFIED.</li> <li>DRIVE TYPE (2WD/ALL WD) TO BE SPECIFIED.</li> <li>BRAKES SPECIFICATION TO BE MENTIONED.</li> <li>WHEELS AND TIRES SIZE TO BE SPECIFIED.</li> <li>VEHICLE DIMENSIONS AND WEIGHT TO BE SPECIFIED.</li> </ul>	
5.0	3- HYBRID, SUV CAR: -	
	<ul> <li>MANUFACTURER, BRAND NAME, MODEL, BUILD DATE &amp; COUNTRY OF ORIGIN TO BE SPECIFIED.</li> <li>SEATING CAPACITY: 7 SEATS WITH DRIVER.</li> <li>BODY STYLE: SUV WITH 4-SIDE DOORS AND REAR LIFTGATE/HATCH DOOR.</li> <li>SIZE: LARGE</li> <li>FULL OPTION/PREMITM EDITION SHALL BE OFFERED, SHALL INCLUDE BUT NOT LIMITED.</li> </ul>	
	TO:  - ARABIC/ENGLISH LANGUAGES - LEATHER SEATS - WIRELESS CHARGING PAD - PANORAMIC SUNROOF (OPTIONAL) - PARKING RADAR (REAR & FRONT) - A60 CAMERA SYSTEM LED LIGHTS - WIDE CENTRAL SCREEN – SIZE TO BE SPECIFIED.	





ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
	- MULTIFUNCTIONAL LEATHER STEERING WHEEL WITH CRUISE CONTROL - POWER ADJUSTABLE SEATS - LANE ASSIST SYSTEM - AUTO-PARKING ASSIST (OPTIONAL) - KEYLESS STARTING SYSTEM - OTHER FEATURES SHALL BE SPECIFIED IN DETAIL.	
	<ul> <li>ENGINE MAX. POWER AND TORQUE SHALL BE SPECIFIED.</li> <li>FUEL TANK CAPACITY (LITRES)</li> <li>BATTERY CAPACITY (KWH), TYPE AND ORIGIN TO BE SPECIFIED.</li> <li>FUEL CONSUMPTION (L/100KM) SHALL BE SPECIFIED.</li> <li>TRANSMISSION TYPE TO BE SPECIFIED.</li> <li>DRIVE TYPE TO BE SPECIFIED.</li> <li>BRAKES SPECIFICATION TO BE MENTIONED.</li> <li>WHEELS AND TIRES SIZE TO BE SPECIFIED.</li> <li>VEHICLE DIMENSIONS AND WEIGHT TO BE SPECIFIED.</li> </ul>	
6.0	SAFETY PACKAGE: -	
	<ol> <li>SAFETY BELTS</li> <li>AIR BAGS</li> <li>TPMS</li> <li>FIRST AID KIT</li> <li>FIRE EXTINGUISHER</li> </ol>	





ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
	6. AIR INFLATION COMPRESSOR AND ACCESSORIES 7. TRIANGLE REFLECTOR KIT 8. ANTI-THEFT SYSTEM 9. LEAN DEPARTURE ALERT (LDA) 10. BLIND SPOT 11. ABS/EBD/ESC/AEB 12. HILL ASSIST SYSTEM 13. FORWARD COLLISION WARNING	
7.0	OTHER REQUIREMENTS: -	
	<ol> <li>OFFERED VEHICLES SHALL BE OF REPUTED BRAND AND WELL KNOWN AT THE LOCAL MARKET FOR MINIMUM OF FIVE YEARS.</li> </ol>	
	2. VEHICLES SHALL BE DELIVERED COMPLETELY ASSEMBLED, SERVICED AND READY TO OPERATE.	
	3. THE BIDDER MUST SUPPLY, INTSALL, AND COMMISSION CHARGING STATIONS FOR ALL THE SUPPLIED PLUG-IN HYBRID VEHICLES AT THE USERS' DIFFERENT PLACES WITHIN THE HASHIMITE KINGDOM OF JORDAN, AND SUITABLE NUMBER TO COVER APC TOWNSHIP, SAFI & AQABA SITES AND THE COMPANY'S HEAD OFFICE IN AMMAN.	
8.0	TRADE-IN (MUST REQUIREMENT):	
	1. THIS BID INCLUDES A TRADE-IN OPTION, WHEREIN THE USED APC VEHICLES (ENCLOSED WITH THE BID DOCUMENTS) WILL BE PURCHASED BY THE BIDDER AT THE PROPOSED VALUE AS PART OF THE	





IFB NO.: 202503712/GS

SUBJECT: TECHNICAL SPECIFICATIONS FOR PLUG-IN HYBRID SALOON & SUV HYBRID CARS

ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
	OVERALL PURCHASING TRANSACTION.	
	2. BIDDER MUST CONFIRM THEIR ACCEPTANCE OF THE TRADE-IN IN THEIR BID. THIS IS A MUST REQUIREMENTS TO ACCEPT THE BID.	
	3. THE VALUE OF THE TRADE-IN VEHICLES MUST BE INCLUDED IN THE SCHEDULE OF PRICES. THE TRADE-IN VEHICLES WILL BE TRANSFERRED TO THE BIDDER UPON DELIVERY OF THE NEW VEHICLES.	
	4. THE TRADE-IN VEHICLE WILL BE ACCEPTED IN "AS-IS" CONDITION.	
	5. BIDDERS ARE INVITED TO VISIT THE APC DIFFERENT SITES (SAFI, AMMAN, AND AQABA) TO INSPECT THE VEHICLES PRIOR TO THE TENDER CLOSING DATE. THE TRADE-IN VEHICLES WILL BE AVAILABLE FOR VIEWING AT THE DATE AND TIME MENTIONED IN THE TENDER ADVERTISEMENT.	
	6. THE VEHICLES MILEAGES ARE AVAILABLE AT THE TIME OF THE VISIT. THE BIDDER ACKNOWLEDGES AND ACCEPTS THAT APC MAY CONTINUE TO USE THE VEHICLES UNTIL TRADE-IN OCCURS, AND THAT THE MILEAGES MAY CHANGE.	
	7. TRADE-IN VEHICLES BASIC DATA ARE ENCLOSED IN THE TENDER DOCUMENTS.	
9.0	WARRANTY: -	
	<ol> <li>BIDDER SHALL WARRANT TO THE PURCHASER THAT THE SUPPLIED VEHICLE IS FREE FROM ANY FAULT IN DESIGN, WORKMANSHIP &amp; MATERIAL, AND IT IS OF SUFFICIENT SIZE &amp; CAPACITY, AND OF PROPER MATERIALS TO FULFILL SATISFACTORY THE PERFORMANCE REQUIREMENTS.</li> </ol>	





IFB NO.: 202503712/GS

SUBJECT: TECHNICAL SPECIFICATIONS FOR PLUG-IN HYBRID SALOON & SUV HYBRID CARS

ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
	2. SHOULD ANY DEFECT ON DESIGN, MATERIAL, WORKMANSHIP, OR OPERATING CHARACTERISTICS DEVELOP DURING THE WARRANTY PERIOD, THE SUPPLIER AGREES TO MAKE ALL NECESSARY OR DESIRABLE ALTERATIONS, FREE OF CHARGE & SHALL PAY TRANSPORTATION EXPENSES TO AND FROM THE SITE PLANT.	
	3. IF THE DEFECT DIMINISHED PERFORMANCE CANNOT BE CORRECTED, THE SUPPLIER AGREES TO REPLACE THE VEHICLE WITHOUT DELAY AT HIS OWN EXPENSE OR TO TAKE THE EQUIPMENT BACK AND RETURN THE TOTAL PURCHASE PRICE, THE COMPANY WILL NOT UNDER ANY CIRCUMSTANCES BE HELD RESPONSIBLE FOR INDIRECT DAMAGE.	
	4. VEHICLE MINIMUM REQUIRED WARRANTY PERIOD IS THREE YEARS OR 150,000.00 KM.	
	5. MINIMUM REQUIRED WARRANTY ON BATTERY PACK IS (8) EIGHT YEARS OR 200,000.00 KM	
	6. EXTENDED WARRANTY PERIODS IS A PLUS.	
	7. BIDDER SHALL HAVE THEIR OWNED QUALIFIED SERVICE WORKSHOP AND SHALL BE ABLE TO PERFORM ALL WARRANTY REPAIRS, SPARE PARTS AND OTHER SERVICES FOR THE OFFERED VEHICLES.	
10.0	EVALUATION CRITERIA: -	
	THE TECHNICALLY ACCEPTED OFFERS WILL BE QUALIFIED IN ACCORDANCE WITH MERIT POINT SYSTEM AS FOLLOW: -	





ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
	<ul> <li>COMMERCIAL FEATURES (PRICE): 40-POINTS.</li> <li>TECHNICAL FEATURES : 60-POINTS.</li> <li>THE BREAKDOWN FOR THE TECHNICAL POINTS IS: - <ul> <li>VEHICLE POWER: 15-POINTS.</li> <li>MILEAGE: 20-POINTS.</li> <li>BRAND REPUTATION: 15-POINTS.</li> <li>APC GAINED EXPERIENCE: 10-POINTS.</li> <li>AFTER SALE SERVICES: 10-POINTS.</li> <li>VEHICLE AND BATTERY WARRANTY: 10-POINTS.</li> </ul> </li> </ul>	
	<ul> <li>SAFETY PACKAGE: 15-POINTS.</li> <li>EXTENDED WARRANTY: 05-POINTS.</li> <li>MINIMUM PASSING SCORE: 70-POINTS</li> </ul>	



		Tı	ade-Off	list	
#	لوحة	رقم جنب	الصنف	النوع	موديل
1	38-90743	PIK.G302.284	PICKUP	NISSAN	2008
2	38-62381	PIK.G327.158	PICKUP	MITSUBISH 4X2	2007
3	41-96312	PIK.G330.231	PICKUP	TOYOTA-SINGLE	2008
4	42-14439	PIK.G330.314	PICKUP	TOYOTA-SINGLE	2011
5	42-14436	PIK.G330.315	PICKUP	TOYOTA-SINGLE	2011
6	46-49228	SAL.G222.180	SUV	NISSAN-X TRAIL	2021
7	39-47781	PIK.G330.440	PICKUP	TOYOTA	2014
8	39-25679	PIK.G328.371	PICKUP	MITSUBISHI 4X4	2013
9	39-25667	PIK.G328.379	PICKUP	MITSUBISHI 4X4	2013
10	39-31121	PIK.G330.385	PICKUP	TOYOTA	2014
11	39-31157	PIK.G330.386	PICKUP	TOYOTA	2014
12	39-47760	PIK.G330.433	PICKUP	TOYOTA	2014
13	39-47796	PIK.G330.434	PICKUP	TOYOTA	2014
14	39-47766	PIK.G330.437	PICKUP	ТОУОТА	2014
15	40-42552	PIK.G335.450	PICKUP	ISUZU D-Max - (4X2)	2014
$\frac{15}{16}$	17-96714	SAL.G223.071	SALOON	TOYOTA-CAMRY	2013
17	39-25649	PIK.G328.376	PICKUP	MITSUBISHI 4X4	2013
18	39-31166	PIK.G330.388	PICKUP	TOYOTA	2013
19	39-31139	PIK.G330.393	PICKUP	TOYOTA	2014
20	39-30764	PIK.G300.403	PICKUP	NISSAN-NAVARA	2014
21	39-47772	PIK.G330.441	PICKUP	TOYOTA	2014
22	45-6946	SAL.G457.108	SUV	NISSAN-PATHFINDER	2020
23	16-99445	SAL.G223.077	SALOON	TOYOTA-CAMRY	2014
24	17-96702	SAL.G223.077	SALOON	TOYOTA-CAMRY	2014
25	23-53273	SAL.G452.094	SUV	TOYOTA-FORTUNER	2017
26	17-96717	SAL.G223.072	SALOON	TOYOTA-CAMRY	2017
27	17-96720	SAL.G223.072 SAL.G223.118	SALOON	TOYOTA-CAMRY	2013
28	36-51209	SAL.G232.004	SUV	MITSUBISHI OUTLANDER	2013
29	18-95809	SAL.G222.004	SUV	NISSAN-X TRAIL	2015
30	39-47757	SH.VGR.PIK.G330.010	PICKUP	TOYOTA	2013
31	39-47737	SH.VGR.PIK.G330.010	PICKUP	TOYOTA	2014
$\frac{31}{2}$	12-77764	SAL.G223.107	SALOON	TOYOTA-CAMRY	2013
33	17-96729	SAL.G223.107 SAL.G223.128	SALOON	TOYOTA-CAMRY	2007
34	39-47769	PIK.G330.431	PICKUP	TOYOTA	2014
35	39-30779	PIK.G300.406	PICKUP	NISSAN-NAVARA	2014
36 37	39-30755	PIK.G300.407	PICKUP	NISSAN-NAVARA	2014
	39-25676	PIK.G328.377	PICKUP	MITSUBISHI 4X4	2013
38	16-82450	SAL G452 112	SALOON	HONDA ACCORD	2007
39	17-96711	SAL G225 079	SALOON	HONDA -ACCORD	2011
40	40-96351	SAL G210 001	SUV	HONDA -PILOT	2013
11	12-54901	SAL G222 067	SALOON	NISSAN-ALTIMA	2008
42	11-77764	SAL.G223.067	SALOON	TOYOTA-CAMRY	2007
3	24-76650	SAL.G459.099	SUV	SUZUKI-GRAND	2016
44	12-54887	SAL.G219.141	SALOON	NISSAN-ALTIMA	2008
45	10-78821	SAL.G223.087	SALOON	TOYOTA-CAMRY	2007
46	21-25013	SAL.G200.130	SUV	MERCEDES ML350	2010
47	19-54779	SAL.G215.127	SUV	TOYOTA-LAND CRUISER	2009
48	17-33242	SAL.G206.106	SALOON	HYUNDAI -ELANTRA	2013
49	17-33284	SAL.G206.136	SALOON	HYUNDAI -ELANTRA	2013
50	17-33287	SAL.G206.172	SALOON	HYUNDAI -ELANTRA	2013

		T	rade-Off l	list	
#	لوحة	رقم جنب	الصنف	النوع	موديل
51	17-33293	SAL.G206.173	SALOON	HYUNDAI -ELANTRA	2013
52	17-33254	SAL.G206.163	SALOON	HYUNDAI -ELANTRA	2013
53	17-33302	SAL.G206.164	SALOON	HYUNDAI -ELANTRA	2013
54	17-96705	SAL.G223.068	SALOON	TOYOTA-CAMRY	2013
55	39-30773	PIK.G300.408	PICKUP	NISSAN-NAVARA	2014
56	39-30788	PIK.G300.399	PICKUP	NISSAN-NAVARA	2014
57	14-72819	SAL.G219.144	SALOON	NISSAN-ALTIMA	2008
58	38-90212	PIK.G306.512	PICKUP	NISSAN	2008
59	39-30761	PIK.G300.402	PICKUP	NISSAN-NAVARA	2014
60	39-30758	PIK.G300.404	PICKUP	NISSAN-NAVARA	2014
61	39-36087	PIK.G300.459	PICKUP	NISSAN-NAVARA	2013
62	39-36090	PIK.G300.460	PICKUP	NISSAN-NAVARA	2013
63	18-95812	SAL.G222.139	SUV	NISSAN-X TRAIL	2015
64	39-14384	PIK.G330.338	PICKUP	TOYOTA	2011